

# 10 – Supplier Management

Provides a means for:

- Documenting supplier profiles based on product groups
- Rating and evaluating the overall supplier performance
- Rating delivery performance

Rich text editor toolbar with icons for Bold, Italic, Underline, Bulleted List, Numbered List, Indent, Outdent, Undo, Redo, Font Color, Background Color, Text Color, and other text formatting options.

## 01 - Supplier Product Groups

▶	<input type="text" value="Steel Bar"/>
	<input type="text" value="Ingot"/>
	<input type="text" value="Containers and Packaging"/>
	<input type="text" value="Tool and Die"/>
	<input type="text" value="Fasteners"/>
	<input type="text" value="Oil and Lubricants"/>
	<input type="text" value="Polishing Supplies"/>
	<input type="text" value="Freight and Expedited Transportation"/>
	<input type="text" value="Tooling Supplies"/>
	<input type="text" value="Machined Components"/>
	<input type="text" value="Janitorial Services and Supplies"/>
	<input type="text" value="Finished Product Components"/>
	<input type="text" value="Product Outsourcing"/>
	<input type="text" value="Foundry Supplies"/>
	<input type="text" value="Process Outsourcing"/>
	<input type="text" value="Maintenance Supplies and Services"/>
*	<input type="text"/>

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### 02 - Supplier Rating Formula

A higher number indicates a better rating.

Item No.	Category	Category Weight
1	Delivery Performance	1-10
2	Responsiveness	1-7
3	Product Quality	1-15
4	Creativity	1-5
5	Process Capabilities	1-10
*		

Establish your own supplier rating categories and category weight. (The larger the range the greater the importance.)

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### 03 - Contact Information and Supplier Rating

Product Group:   Primary Supplier  Probation

Primary Facility:  Corporate Office:

Name:

Address 1:

Address 2:

City:

State:

Zip:

Country:

Item No.	Category	Weight Range	Rating
1	Delivery Performance	1-10	9
2	Responsiveness	1-7	6
3	Product Quality	1-15	14
4	Creativity	1-5	2
5	Process Capabilities	1-10	9
*			

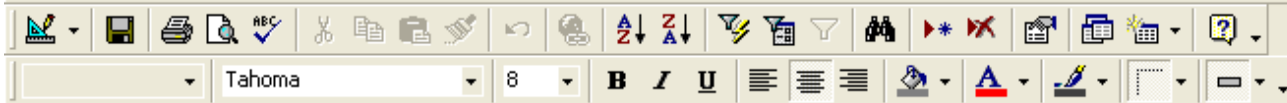
**Composite Rating:**

Primary Contact: Prefix:  First Name:  Last Name:  Position:  Phone:  Cell:  Email:

Customer Service: Prefix:  First Name:  Last Name:  Position:  Phone:  Cell:  Email:

Quality:

Corporate Contact:



### 04 - Supplier Delivery Performance

Acme Nuts and Bolts				1268 Eaton Blvd	
<input checked="" type="checkbox"/> Primary Supplier				Detroit	
Mr. Jerrold Smith Sales Manager		313-482-1226	313-569-9658	j_smith@acmebolt.com	MI
Ms. Denise Patrick Customer Service Rep		313-482-6752		d_patrick@acmebolt.com	48106

Date:

PO No:

Line Items:

Penalty Pts.:

Record:       of 6

Date is the date that the problem is discovered and the Penalty Points is a numeric value from one to ten based on: 1) the effect the late delivery has on the ability to fulfil customer commitments and, 2) the extent of internal disruption it causes. The number of days late is not a factor. Points are accumulated every time the same problem is rediscovered, which in effect penalizes the numbers of late days.

Date	PO No.	Item Nos.	Significance
30-May-06	13695	1	7
26-May-06	13695	1	5
10-May-06	13658	2	2
07-May-06	13658	2	2
03-May-06	13658	1 & 2	6
01-May-06	13675	1-3	4

The search and recall features make it easy to appraise the delivery performance of suppliers.

The performance history is automatically recalled and shown in a descending order by date.



**02 - Supplier Rating Details**

Thursday, October 05, 2006

Acme Nuts and Bolts	Mr. Jerrold Smith, Sales Manager	313-482-1226	Fasteners
Creativity	1-5	2	
Delivery Performance	1-10	9	
Product Quality	1-15	14	
Responsiveness	1-7	6	
Process Capabilities	1-10	9	
<b>Composite Rating =</b>		<b>40</b>	
Berchwood and Klaus Inc.	Mr. Arndd Bessinger, VP Operations	455-962-1278	Ingdt
Responsiveness	1-7	5	
Delivery Performance	1-10	8	
Process Capabilities	1-10	6	
Creativity	1-5	3	
Product Quality	1-15	15	
<b>Composite Rating =</b>		<b>37</b>	
Bryant Bushings, Inc.	Ms. Paula Campbell, Owner	625-147-8898	Finished Product Compone
Creativity	1-5	4	
Product Quality	1-15	12	
Responsiveness	1-7	5	
Delivery Performance	1-10	4	
Process Capabilities	1-10	9	
<b>Composite Rating =</b>		<b>34</b>	
Central Tool and Die	Mr. James Florrow, Owner	762-369-1112	Tool and Die
Delivery Performance	1-10	8	
Responsiveness	1-7	7	

### 03 - Supplier Ratings - Summary

Thursday, October 05, 2006

#### Fasteners

- 40 Acme Nuts and Bolts
- 36 Nutter Fasteners

#### Finished Product Components

- 34 Bryant Bushings, Inc.

#### Foundry Supplies

- 40 Leslie Smart Foundry Supplies

#### Ingot

- 37 Berchwood and Klaus Inc.

#### Process Outsourcing

- 36 Developers Plating Company
- 37 Primary Propeller Reconditioning

#### Product Outsourcing

- 39 Semind Machining Company

#### Steel Bar

- 38 Jacobs Steel and Wire

#### Tool and Die

- 40 Central Tool and Die